

Fedor Manevskiy

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29/04/1978

St.Petersburg, Russia



PROFESSIONAL PROFILE

2009 to present

II "Teamsteam", SPb, Russia

Consultant, trainer, coach, Branch director
Individual and group psychological work, negotiations with key customers.

Trainings: Team Performance, Phone sales, Emotional coping, Effectiveness in communication, Conversations, Self-confidence training, Strategy of life, Service competences, Coaching, Soft Skills trainings

2003 to present

St.-Petersburg State University, Clinical psychology department, assistant professor.

Courses: Psychodrama training, Balint groups, Supervision, Training for Trainers.

2010 to present

IWIFI International (Austria)

Associate trainer and coach
Courses: Leadership, Coaching skills etc

PROJECTS HELD

2006-2008 : **J8 Summit**

Leader of the moderators group
Development and realization of group discussions in English

SPECIALIZATION

2007—2009

"Perspektiven e.V." St.Petersburg
Senior training expert, trainer

2000—2009

NGEO "Architecture of the Future"
(JC "Training Institute & ARB Pro")
Leading specialist, psychological consultant and trainer
Individual and group psychological work, negotiations with key customers

2005—2006

EU Project "A house of normal life and work for people with multiple disabilities" №2005-101/127
Expert

2000—2006

St.Petersburg Institute of Humanitarian Education, assistant professor.
Courses: General psychology, Clinical psychology, Special psychology, Psychosomatics

1999—2000

"Perspektiven e.V." St.Petersburg
Clinical psychologist,
Project leader in "Development through play"

1995—2000

"East-European Institute of Psychoanalysis", Assistant

OTHER SKILLS

English - advanced
Driving license – "B"
Yacht skipper certificate

EDUCATION

2014

EuroPsy Certificate

Registered EuroPsy Psychologist

1995—2003

St.-Petersburg State University

Clinical psychology, Political psychology departments

Clinical psychologist, Psychologist-instructor,
Post-graduate

1994—2009

Courses completed:

Phone sales in EQ context
Marketing and new products promotion
Exhibition sales
Creativity Workshop in Armenia for toys developers
Sales strategy
Phone sales
Methodological program for training leaders
Creativity Workshop in UK for toys developers
Training and Psychotherapy Association Course "Analytical conceptions of human development"
London Chamber of Commerce and Industry
Spoken English for Industry and Commerce
Coaching skills

EXPERIENCE AND TRAININGS

Communications in management. Management team development.
Joint Consulting Group, Power Machines, Wrigley, SC "RosAtom", "Oriflame" etc.

Building and development of project teams and teams of cross functional interaction
General Satellite, MTS, Pulkovo, Kimberly Clark, etc.

Corporate culture development projects
Toyota Motors and others

Sales system development, sales teams development. Service standards system development
Restaurants networks, services

Time-management and goal-setting sessions
Open programs

CHARITY EXPERIENCE

Pro bono work for charity organisations

2015-2018

PRONKO2.0 Development program for social-oriented charity foundations
Coach, consulting

2015- present

Shtandart Project (Sail training for youth)
Coach, Team high performance and leadership

2013-present

Winter School of Psychology in SPbSU
International Conference
Team support